



## Romanian-French MBA Program

### Expand your Horizons

#### Making Ready for the Markets

9 December 2018, 14:00, Conference room: 4108  
Address: 2-2A Calea Griviței, ASE Bucharest



**When:** Sunday, 9 December 2018, 13.00-16.00  
13.00-14.00: Business talks /Networking  
14.00-18.00: Guest speaker: Traian Dumitrescu

**Who:** **Traian Dumitrescu** – Managing Director European Logistics of DACHSER Romania

**What:** Making ready for the markets

Economist by education, Mr. Dumitrescu has more than 18 years experience in logistics, transport and groupage business and during this period, he had various tasks like coordinating the international network with the partners of the company, establishing the base of the domestic distribution network, creating tariffs for international and national tenders, developing and maintaining relations with customers, establishing relation with hauliers, solving claims, developing and implementing procedures, organizing sales campaigns together with national and foreign partners, leading customer service department, supervising, training and hiring of employees for domestic and international transports, budget preparation, etc.

DACHSER as one of the top 5 biggest logistic companies in the world which is present in 396 own locations in 44 countries and having more than 30000 employees, 6.1 Bn euro turnover worldwide, , opened in Romania its own branches, in Bucharest, Brasov, Ploiesti (special dangerous goods warehouse) and Arad. Mr. Dumitrescu was named Managing Director of the Romanian European Logistic organisation and manages the activity of all Romanian branches.

Mr. Dumitrescu holds a degree in International Economic Relations from 1999, awarded by FIATA organization in 2004, and from 2011 is between the 100 permanent members of the Global Leadership Club which and is trained as a worldwide entrepreneur. Mr. Dumitrescu speaks fluent English, Italian and French and his hobbies include literature, history and physics.



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